

# Profit and Loss

## AWS User Group



Date Range 1: Apr 01, 2022 to Mar 31, 2023

Date Range 2: Apr 01, 2021 to Mar 31, 2022

| ACCOUNTS   | Apr 01, 2022<br>to Mar 31, 2023 | Apr 01, 2021<br>to Mar 31, 2022 | Change               |                 |
|--|---------------------------------|---------------------------------|----------------------|-----------------|
| <b>Income</b>  |                                 |                                 |                      |                 |
| Direct Public Support –<br>Corporate Contributions     | NZ\$5,000.00                    | NZ\$15,000.00                   | -NZ\$10,000.00       | -66.67%         |
| Direct Public Support –<br>Individual Contributions    | NZ\$0.00                        | NZ\$300.05                      | -NZ\$300.05          | -100.00%        |
| Investments – Interest                                 | NZ\$16.76                       | NZ\$0.86                        | NZ\$15.90            | 1,848.84%       |
| Sales  | NZ\$159.87                      | NZ\$0.00                        | NZ\$159.87           | 0.00%           |
| Sales Discounts  | NZ\$0.00                        | -NZ\$5,000.00                   | NZ\$5,000.00         | 100.00%         |
| <b>Total Income</b>                                    | <b>NZ\$5,176.63</b>             | <b>NZ\$10,300.91</b>            | <b>-NZ\$5,124.28</b> | <b>-49.75%</b>  |
| <b>Cost of Goods Sold</b>                              |                                 |                                 |                      |                 |
| Merchandise  | NZ\$0.00                        | NZ\$239.40                      | -NZ\$239.40          | -100.00%        |
| <b>Total Cost of Goods Sold</b>                        | <b>NZ\$0.00</b>                 | <b>NZ\$239.40</b>               | <b>-NZ\$239.40</b>   | <b>-100.00%</b> |
| <b>Gross Profit</b><br>As a percentage of Total Income | <b>NZ\$5,176.63</b><br>100.00%  | <b>NZ\$10,061.51</b><br>97.68%  | <b>-NZ\$4,884.88</b> | <b>-48.55%</b>  |
| <b>Operating Expenses</b>                              |                                 |                                 |                      |                 |
| AWS Charges  | NZ\$39.51                       | NZ\$0.00                        | NZ\$39.51            | 0.00%           |
| Bank Fees  | NZ\$160.64                      | NZ\$5.80                        | NZ\$154.84           | 2,669.66%       |
| Contract Services                                      | NZ\$1,775.00                    | NZ\$1,516.73                    | NZ\$258.27           | 17.03%          |
| Domain Registration                                    | NZ\$27.90                       | NZ\$0.00                        | NZ\$27.90            | 0.00%           |
| Resident Withholding Tax                               | NZ\$1.76                        | NZ\$0.00                        | NZ\$1.76             | 0.00%           |

| <b>Operating Expenses</b>       |                      |                     |                       |                 |
|---------------------------------|----------------------|---------------------|-----------------------|-----------------|
| Software                        | NZ\$3,970.21         | NZ\$861.87          | NZ\$3,108.34          | 360.65%         |
| Taxes – Corporate Tax           | NZ\$2,149.47         | NZ\$167.98          | NZ\$1,981.49          | 1,179.60%       |
| <b>Total Operating Expenses</b> | <b>NZ\$8,124.49</b>  | <b>NZ\$2,552.38</b> | <b>NZ\$5,572.11</b>   | <b>218.31%</b>  |
| <b>Net Profit</b>               | <b>-NZ\$2,947.86</b> | <b>NZ\$7,509.13</b> | <b>-NZ\$10,456.99</b> | <b>-139.26%</b> |
| As a percentage of Total Income | -56.95%              | 72.90%              |                       |                 |